

The Welsh National Gymanfa Ganu Association, Inc.

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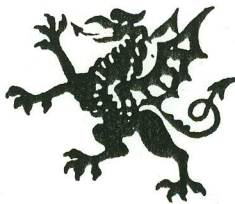
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(Come, Sing to the Lord)



Y DDRAIG GOCH

A DDYRY GYCHWYN

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THE WELSH SOCIETY OF CENTRAL OHIO

Welcomes you to Columbus

For The 55th Welsh National Gymanfa Ganu, August 28-31, 1986

November 4, 1986

John L. Lewis, General Manager
Travel Destinations Unltd.
1426 Resterstown Road
Baltimore, Md 21208

Dear John:

It was a pleasure talking with you just a few minutes ago and as I have indicated to Barbara Morgan, please let me know along the way when I can be of help.

Enclosed is a copy of a letter received from Becky Brasseaux, Sales Manager at the Baltimore Convention Bureau. Needless to say, I was very surprised and disturbed while reading her letter.

Becky indicated that she was working with Travel Destinations in blocking hotel rooms and that you were doing all of the pre-convention planning. This did surprise me in that it was my understanding that Barbara Morgan and the local committee would be working very closely with you and that you were doing the negotiating with the hotels. This you did confirm in our telephone conversation.

I feel that the local committee was very wise in recruiting you and your organization to be a very important part of their planning and the follow through.

The line up of hotels you mentioned sounds very good, the rates do seem a bit high but perhaps we haven't been used to cities like Baltimore. Any chance the rates might be shaved a bit?

The information you asked for regarding blocking and usage of rooms should be available soon from Columbus. I will be meeting Tom Brownfield soon and hopefully he will have that information.

Sincerely,


Nelson L. Llewellyn, Secretary

enclosure

cc Barbara Morgan

Correspondence
The Welsh Society of Central Ohio, P. O. Box 12507, Columbus, Ohio 43212, U.S.A.
Phone: (614) 486-2627 (Daytime)

Chairman: Thomas A. Brownfield
(614) 587-1013 (Home)

Secretary: Marian L. Davis
(614) 486-3289 (Home)



11/18/86



8 NORTH HOWARD STREET BALTIMORE, MARYLAND 21201 (301) 539-1188

November 14, 1986

Mr. Nelson Llewellyn
Secretary
662 Melwood Drive, NE
Warren, Ohio 44483

Dear Mr. Llewellyn

I think I have a way of helping you enhance your convention attendance, with absolutely no obligation on your part.

Most convention groups have at least a small percentage of delegates who either can't, or choose not to pay luxury hotel rates. Sometimes these people miss out simply because an alternative isn't even offered.

We'd like to make this special rate available to you:

SINGLES	\$44.00 + tax
DOUBLES & TWINS	\$49.00 + tax

By making our rates known to your members, you could easily pick up an additional 30 to 40 rooms (maybe more?) in attendance. That small number wouldn't affect any of your room blocks. You could live up to your commitments and provide a more affordable rate at the same time.

We're within a block or two of many downtown hotels, 2½ blocks from the Convention Center and 5½ blocks from the Inner Harbor.

I have enclosed a brochure for your files. If you have any questions, I would be more than happy to help you in any way I can. Please be assured that we would show your attendees the very best of Baltimore's hospitality.

Sincerely,

HECTOR D. CASTRO
Sales Department

HDC/tb
Enclosure

Baltimore CONVENTION BUREAU MEMBER

Hallmark Hotel

Eight North Howard Street Baltimore, MD 21201 (301) 539-1188



April 21, 1988

4/26/88

Mr. Nelson Llewellyn
Secretary
662 Melwood Drive, NE
Warren, OH 44483

Dear Mr. Llewellyn:

Yesterday I received a request for a room for the Welsh National Gymanfu Ganu Association's convention scheduled for September 1 through 4 of this year.

We are happy to hear that you will be coming to Baltimore, however I was a little surprised to see that we were a participating hotel.

It has been almost two years since we corresponded with you, and since that time we have had several price increases. We will still offer your convention attendees a special discount that will continue to be the most economical in the city. I have enclosed several reservation forms with the new rates that you can distribute and, if necessary, make more copies of.

If I should receive any other reservations through the mail, I will send a new reservation form with our updated rates.

Thank you for your consideration and patronage.

Sincerely,

Patricia Bainum

PATRICIA BAINUM
Reservations Manager

PB/mjb
Enclosure

cc: Mr. John Lewis

*Called JOHN LEWIS - Not in
Spoke with PAM - They need a copy of -
John to meet with owner
Tomorrow 4/29 to straighten out
diff in their current Rm Rts
& our Rts on NATL Hotel
Res. Fns.
G*





10/18/86

Convention Bureau, Inc. One East Pratt Street / Suite 14 Plaza Level / Baltimore, Maryland. 21202 / 301 / 659-7300

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October 16, 1986

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662 Melwood Drive, N.E.
Warren, Ohio 44483

Baltimore
file

Victor V. Coppola
Coopers & Lybrand

Leslie B. Disharoon
Monumental Corporation

Dear Mr. Llewellyn:

Larry P. Scriggins
Piper & Marbury

Baltimore is delighted to learn that the Welsh National Gymanfa Ganu Association has selected Baltimore for their annual meeting in September of 1988. Originally, I worked with Barbara Morgan of the Local Committee in bringing this meeting to our city. Recently, I have learned that the NGGA has selected Travel Destinations to do all of the pre-convention planning for this meeting. I have been in contact with John Lewis' office and we are working closely in blocking hotel rooms over the dates of September 1-5 for this meeting.

Richard P. Sullivan
Former Chairman &
Chief Executive Officer
Easco Corporation

Douglas S. Tawney
Department of Parks
& Recreation (Retired)

Secretary

Christopher C. Hartman
RM&D Associates

Executive Director

Wayne C. Chappell

Enclosed you will find a Convention Services brochure for your review. Cathy Duffy, Manager of Convention Services will be assisting you in any further convention services that are needed for your meeting as your convention draws near.

Again, I look forward to working with the members of the Welsh National Gymanfa Ganu Association and I believe you will have a most successful and memorable meeting here. If you have any further questions, please do not hesitate to call my office.

Sincerely,

Becky Brasseaux

Becky Brasseaux
Sales Manager

BB/pw
Enclosure